

Achieving Results with BeneLynk's Government Relations Team

"We Lead With Help"

OUR GOVERNMENT RELATIONS TEAM



BeneLynk's government relations team has decades of experience working with federal and state programs and ensures our advocates are informed about current and changing legislation. This allows us to optimize our services and help members live their healthiest lives!

CHALLENGE

Navigating one's way through complex Medicaid applications and burdensome documentation requirements is not easy. Often without an expert by their side, members are unable to accurately complete application requirements on their own.

SOLUTIONS

Whether our team is being a guiding hand in the application process or filing appeals for faulty denials, BeneLynk's experience-driven government relations team works tirelessly to help ensure that members receive the maximum amount of benefits to which they are entitled.

Mississippi denial appealed - March 2023 - A member was denied eligibility for SLMB for not submitting three months of bank statements. Because there is no asset limit in the state of Mississippi, our government relations team filed an appeal on June 5, 2023. By June 27, the state had agreed that the member was eligible for coverage and approved the member's eligibility for SLMB back to December 2022.

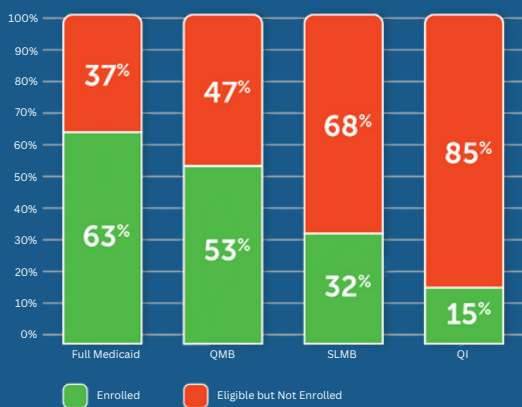
Tennessee QMB approval - June 2023 - A member was denied eligibility for QMB for failure to provide verification. However, our team had provided all necessary verification on May 18, 2023. Our government relations team filed an appeal on June 19. On July 6, we were informed the member was approved for QMB effective July 1.

Massachusetts denial reversed - June 2023 - A member's application was denied because the state believed she wasn't entitled to Medicare. Our government relations team contacted the state to request adjusting action, and the denial was reversed. The member was approved for QMB effective July 1.

Missouri application processed - February 2023 - A member applied for the MSP, but her application wasn't processed until our government relations team filed an appeal on June 7. On June 13, we were informed that the member was approved for QMB effective May 1 and retroactively approved for SLMB for February, March, & April.

New York retro coverage approved - April 2023 - A member applied for QI and was approved effective April 1. Government relations requested retro coverage for January, February, & March. On June 13, we were notified that the member was approved for QI for those additional months.

Participation Rates in Medicaid and Medicare Savings Programs



*Source: Spurring Enrollment in Medicare Savings Programs through a Substitute for the Asset Test Focuses on Investment Income
**Source: MAOPAC August 2022 Brief



IMPROVE QUALITY PERFORMANCE



ENSURE ACCURATE RISK-ADJUSTED REVENUE



IMPROVE MEMBER RETENTION